



Donatoni Macchine SRL and Stone Automation Ltd announce a new distributorship for the UK & Ireland

On the 1st September 2022, Stone Automation will become the new Donatoni distributor for the UK and Ireland.

With well over 50 years' experience in the servicing of stone processing equipment and machinery, Donatoni is becoming a leader and benchmark in the manufacture of cutting-edge technologies for the processing of natural stone, quartz and sintered materials. Over 2000 Donatoni machines have been installed worldwide and the company has a continual investment programme for the development of innovative, reliable and integrated solutions that contribute to constant control over the manufacturing processes.

Stone Automation Ltd is a new company formed by Salvatore Caruso, based in Berkshire, UK. Salvatore has over 30 years' in the industry and has purchased four Donatoni Jet625 CNC saws for one of his other businesses.

Caruso's high opinion and working knowledge of Donatoni saws, and existing UK distributorship of stone tooling by Wodiam, meant he was a natural candidate for the Donatoni UK and Ireland distributorship. When an agreement was reached on the distributorship, Caruso created Stone Automation Ltd to facilitate this and all his stone tech distributorships will be moved to sit within this business. Recruitment is underway for engineers, customer service and salespeople specifically to support existing and new Donatoni customers across the UK and Ireland ahead of the 1st September date.

Whilst Stone Automation readies for the 1st September launch date, Donatoni's immediate focus is the service structure and the fast delivery of spare parts across the UK and Ireland. Both parties place a strong emphasis on ensuring continuity and strengthening Donatoni's after-sales support for existing customers, as well as giving assistance to new companies that will choose Donatoni in the coming years.

Salvatore Caruso said, *"I am delighted to be working with Donatoni as their new distributor for the UK & Ireland. Our experience of the company and their stone processing machines over the last 20 years has been second to none and I am looking forward to supporting existing and new Donatoni customers in the region."*

Luca Donatoni said, *"The search for a new partner for the distribution of our products in the UK & Ireland had to represent something new in the market. For this reason, our research was aimed at an interlocutor who understood stone fabrication well and who was aware of the importance of after-sales service, two fundamental elements to be able to support old and new customers, someone who spoke the same language. Our choice of Salvatore Caruso, owner of Classico Marble, former Donatoni customer, who is already involved in the distribution of other items, seemed to us the most correct choice. We are happy and very confident for the future"*

The existing Donatoni UK and Ireland distributorship held by Intermac will end on the 25th August 2022.